

1. What 3 things are you good at doing?
2. Which 2 of the 3 do you enjoy doing more?
3. If someone hired you to do these 2 things, would you do it for them?
4. How much would you charge for doing #1?
5. How much would you charge for doing #2?
6. So to recap: your name is \_\_\_\_\_\_\_\_\_\_\_\_ and you’re good at doing \_\_\_\_\_\_\_\_\_\_, \_\_\_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_\_\_, but you enjoy doing \_\_\_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_ more than \_\_\_\_\_\_\_\_\_\_. If someone hired you do \_\_\_\_\_\_\_\_\_\_, \_\_\_\_\_\_\_\_\_\_ you would, and you charge \_\_\_\_\_\_\_\_\_\_, to do \_\_\_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_ to do \_\_\_\_\_\_\_\_\_\_. That sound about right?
7. Awesome! Well, we want to get you hired. So, if we guarantee to buy your knack for someone, can we turn this into a knack for you?
8. Sign Up. Post Knack. Get Phone #. Give FREE shake.